

Space, Efficiency & Storage Equipment Comparison



MONTEL[®]
The Intelligent Use of Space



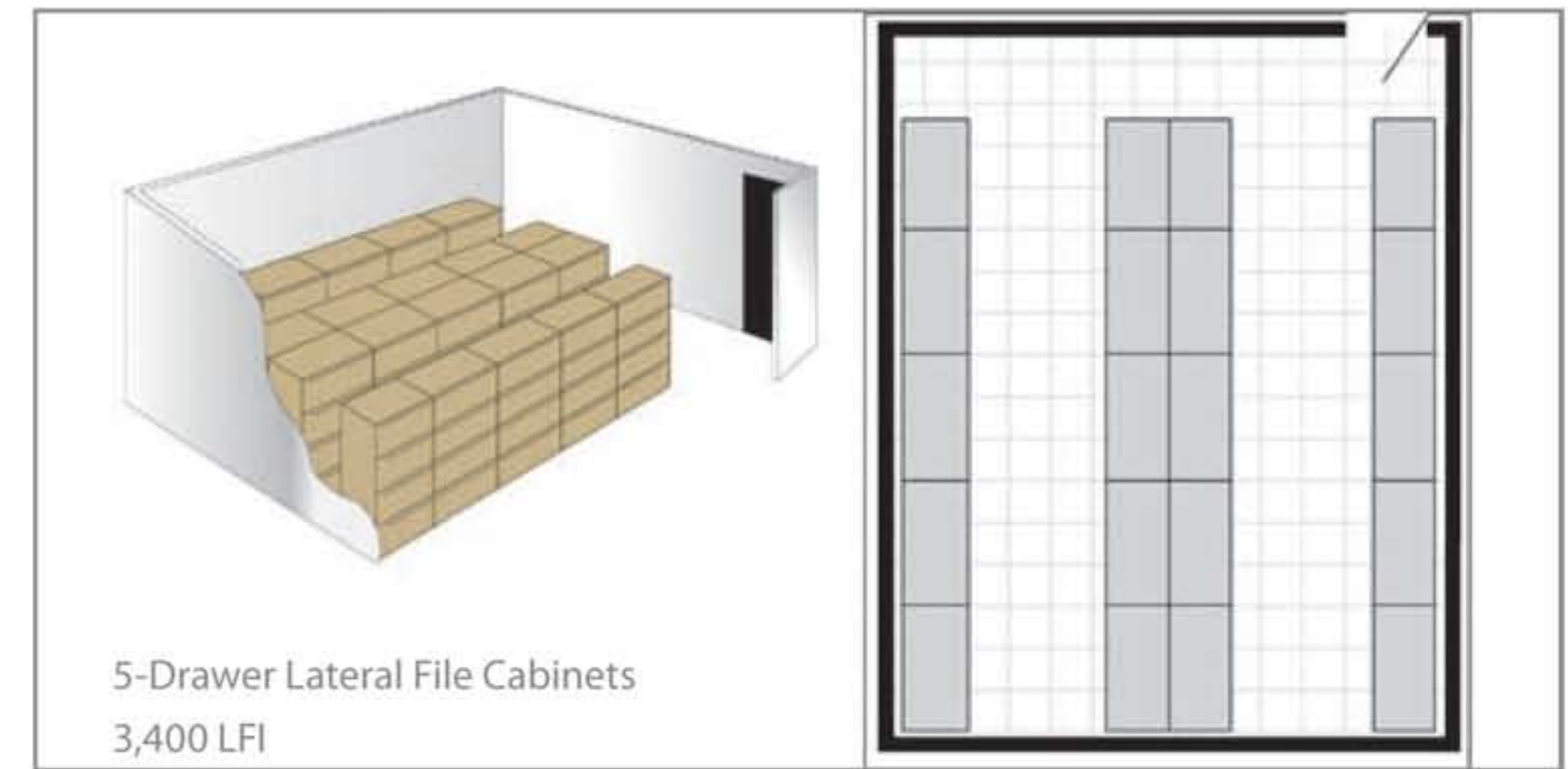
storage optimized

For designers, space planners, architects and facility managers, space conservation has become an important issue— not only for economical reasons, but also for environmental motives. Sustainability, energy savings and low site disturbance ask for new ways of constructing, renovating and designing buildings, in addition to managing, reducing and preserving energy.

High-density storage systems are part of the solution by their very own green nature. In removing the multiple aisles between shelves, one can double the storage capacity or reduce the storage area by half— therefore reducing the footprint storage occupies in a facility or eliminating the hassle of constructing a new facility. These benefits are significant: the space hence created can be reallocated or saved for future growth.

More than effectively and intelligently optimizing space, high-density storage systems ultimately reduce the size of buildings, the amount of materials required for a construction, the amount of energy required to heat or cool a building and the energy required to retrieve items stored off-site. High-density storage has even helped preserve existing buildings after renovations or adaptive building improvements for the disabled.

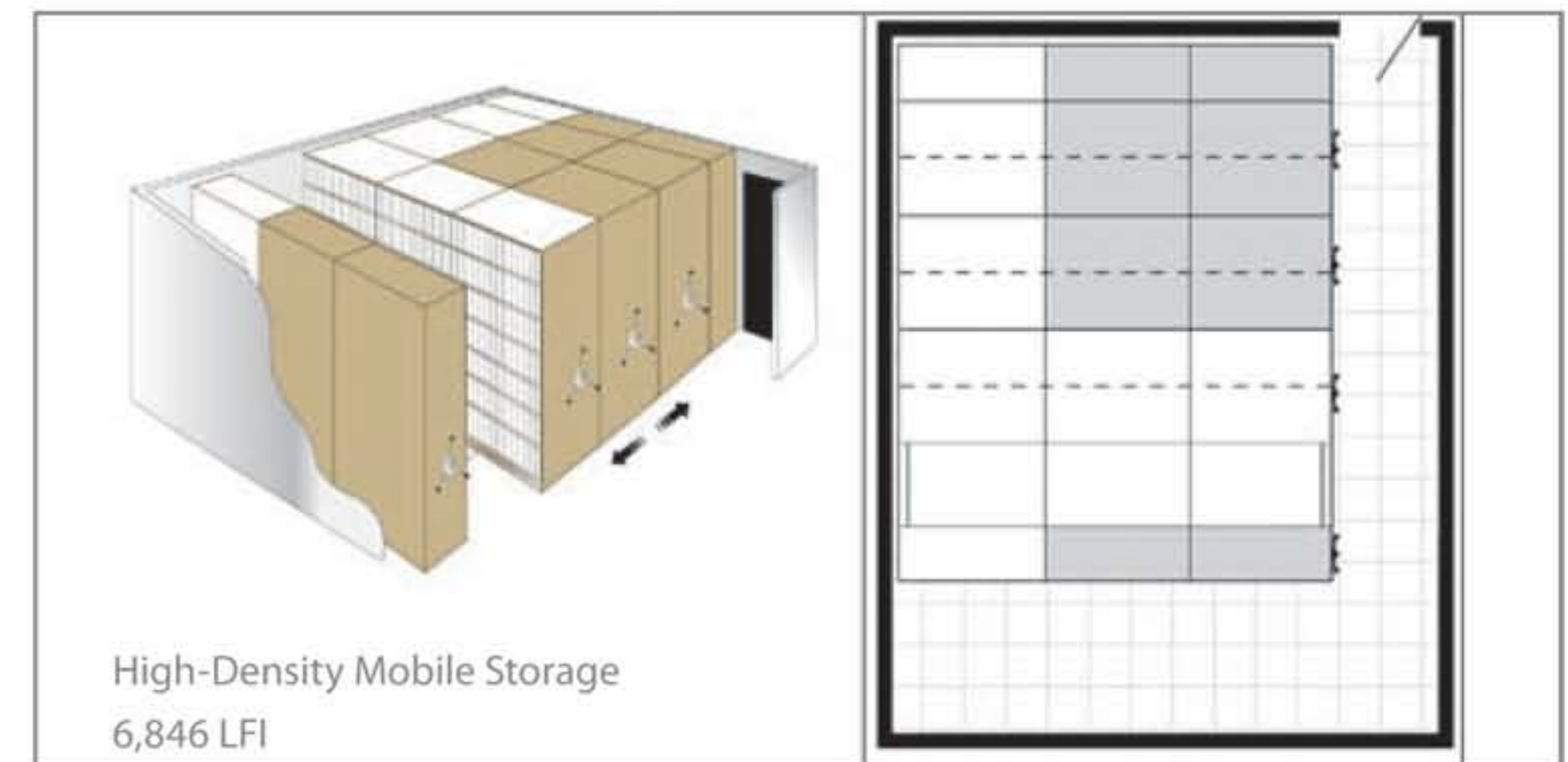
The possibilities are endless in regards to what high-density storage can accommodate: books, paintings, files, cabinets, furniture, racks, papers, clothing, tires, or material on pallets. Mobile carriages can hold from bookshelves, heavy-duty shelving, cabinets, media storage, museum racks to warehouse shelving.



A high-density storage system, as demonstrated, can accommodate growth and *at least* save half of your space by eliminating aisles...



... or can double your storage space capacity and have more room for people, equipment and furniture.



Linear Filing: Storage Inches Per Square Foot

TYPE	CAPACITY ¹	INVESTMENT ²
High-Density Mobile Storage	55.3 LFI / sq. ft	\$2-3 / LFI
Lateral Sliding Shelving	38.4 LFI / sq. ft	\$3-4 / LFI
Open Shelving	37.7 LFI / sq. ft	\$1-1.5 / LFI
Rotary Shelving	33.6 LFI / sq. ft	\$3-4 / LFI
4-Drawer Vertical File Cabinet	20.7 LFI / sq. ft	\$2.5 -3.5 / LFI
Mechanized Shelving	18.2 LFI / sq. ft	\$13-15 / LFI
5-Drawer Lateral File Cabinet	16.0 LFI / sq. ft	\$4-6 / LFI

¹ Linear Filing Inches (LFI) per square foot (sq.ft.)

² Average cost per Linear Filing Inches (LFI)



Mason Thomas
Sacramento, CA



Brouillette Charpentier Fortier
Montreal, QC



University of Toronto at Mississauga
Mississauga, ON

Los Angeles, New York, Toronto... Great cities, great places! But how much are the real occupancy costs?

- Assuming:
- A 150-people law firm in Midtown New York City
 - Approximately 5,000 linear feet of files to store
 - A rent of \$62 per square foot per year¹

A high-density storage system can help these managers save at least 1,125 square feet of floor space, or even better—\$69,750 each year—compared to open stationary shelving.

High-density storage is the cost-effective solution for modern workspace environments.

Manufacturer of products for corporate, institutional, library, museum, government, healthcare, industrial and retail applications, Montel offers a complete line of products for fixed and mobile shelving storage units, cabinets, art racks and filing related accessories.

¹ CB Richard Ellis: Global Market Rents November 2006



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